

Message Text

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42

ACTION COME-00

INFO OCT-01 ARA-10 EUR-12 ISO-00 EB-07 AGR-10 CIAE-00

INR-07 NSAE-00 RSC-01 /048 W
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P R 061305Z FEB 75

FM AMCONSUL RIO DE JANEIRO
TO SECSTATE WASHDC PRIORITY 2088
INFO AMEMBASSY BRASILIA
AMEMBASSY LONDON

UNCLAS RIO DE JANEIRO 0405

FOR COMMERCE

E. O. 11652: N/A

TAGS: BGEN, BR

SUBJ: VISIT OF AGRICULTURAL MINISTRY OFFICIAL

1. AGATT HAS INFORMED POST THAT DR. RUBENS VALENTINI, ASSISTANT FOR FOREIGN TRADE TO MINISTER OF AGRICULTURE PAULINELLI, WISHES DISCUSS DIRECT PURCHASING OF FERTILIZERS FROM U.S. MANUFACTURERS.

APPARENTLY, BRAZILIAN PAST PURCHASES OF FERTILIZERS HAVE COME FROM BROKERS AND VALENTINI UNDER IMPRESSION PRICE WOULD BE LESS IF PURCHASED FROM SOURCE. CONSEQUENTLY, HE HAS REQUESTED OUR ASSISTANCE IN SETTING UP MEETING WITH SUPPLIERS.

2. VALENTINI LEAVING BRASILIA FRIDAY, FEBRUARY 7 FOR LONDON AND PLANS TRAVEL DIRECT TO WASHINGTON WEDNESDAY, FEBRUARY 12. WE HAVE NO INFORMATION ON HIS LENGTH OF STAY IN WASHINGTON.

3. ACTION REQUESTED: REQUEST COMMERCE ASCERTAIN ASAP COMPANIES INTERESTED IN MEETING WITH VALENTINI BEGINNING FEBRUARY 12 AND INFORM EMBASSY BRASILIA PRIOR TO VALENTINI'S DEPARTURE, IF POSSIBLE. IF NOT, WE SUGGEST THAT INFORMATION BE SENT TO EMBASSY LONDON TO BE PASSED ON TO VALENTINI WHO WILL BE ASKED TO GET IN TOUCH WITH COMMERCIAL COUNSELOR.

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ALSO REQUEST NAME OF COMMERCE OFFICER VALENTINI SHOULD

CONTACT ON ARRIVAL IN WASHINGTON.

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